

Success Story:

SELECT ENERGY SERVICES in the Amalto e-Business Cloud



Industry – Supplier, Drilling and Well Services.

Business Document Type– Invoice and Acknowledgements.

Format – PIDX.

Protocols –RNIF, AS2.

Business Problem Solved – e-Transactions with Operator across multiple BUs, Setting up e-Invoicing with major customers within tight deadlines, Integration with multiple back-end systems.

About Select Energy Services

Select Energy Services is a large oil and gas service company headquartered at Gainesville, Florida. The company provides wellsite solutions including well site rentals and accommodations, water management operations, rig logistics, heavy haul services, and wellsite construction to an impressive roster of clients in the north and east Texas region, Arkansas, Louisiana, Colorado, and Pennsylvania.

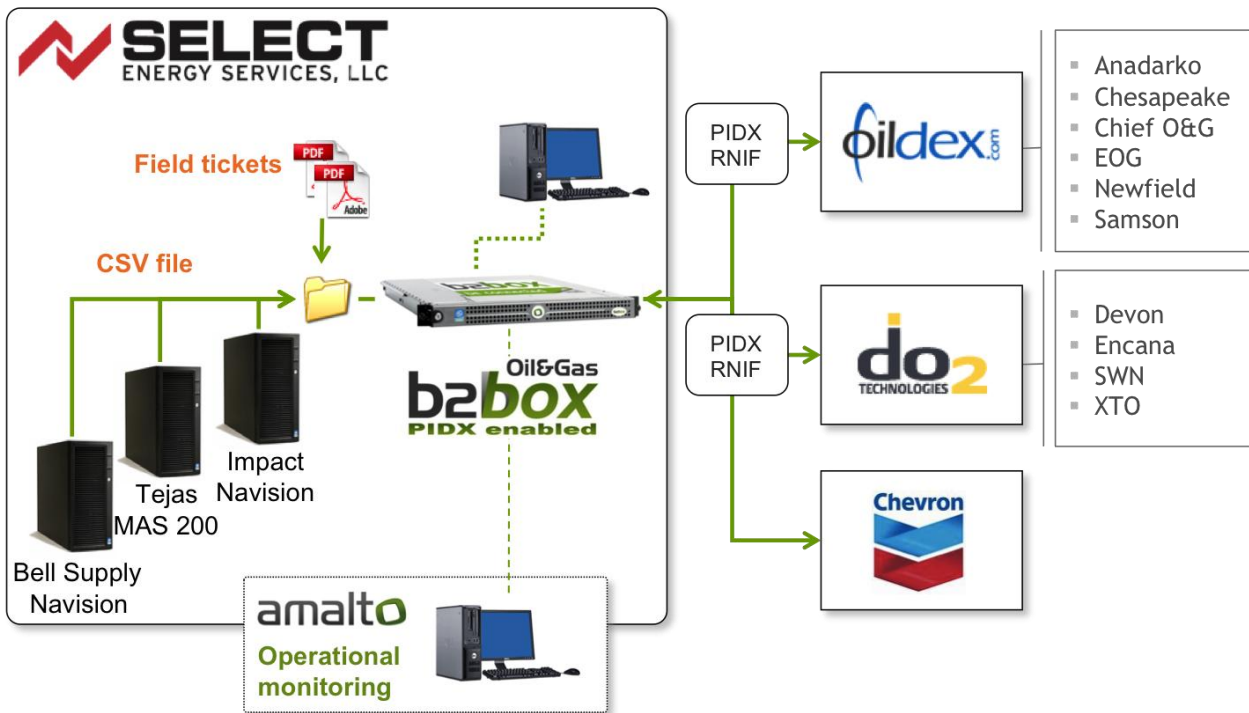
Context

Multiple acquisitions at the corporate level had added to the variety of the ERP systems, even as a progressive management concluded that they wanted to move away from manual invoice data entry into customer portals. How to e-invoice customers when there are multiple Business Units and back-end process are not uniformly implemented? The goal was to gain efficiencies in their accounts receivables process, minimizing errors by bypassing manual entry portals and realizing additional benefits of rebate and early payment discounts.

Solution

An OnPremise b2box[®], Amalton's standalone Connectivity Solution that is a full-fledged B2B integration server, performs invoicing automation between multiple ERPs, including Navision and MAS (Sage) and multiple customers either directly or through hubs/market places like ADP-DO2 and Oildex.

The b2box is especially well adapted to organizations having to deal with a lot of business partners using various messages formats and protocols. Adding a new partner or changing settings to add an existing one is very quick. Thanks to the download of plug-ins, b2box features can grow (new business documents or adapters for example) in order to accommodate the evolving needs of your organization.



Integration from multiple ERP systems and manual data entry of invoices are no longer a drain on the time and manpower resources of the IT department of Select Energy Services.

Results

Project completed within 30 days, Error free rates on invoice submission close to 98%.

What you will really save

AP Performance Area	Before Automation*	With Automation*	With Amalto
Invoice processing cost (PO & Non-PO Types)	\$27.00	\$12.00	\$5.00
Invoice Exception Rate	8.50%	3.50%	0%
Time to Process and Schedule Payment	23 Days	9 Days	4 Days
Payments Made On-Time	69%	75%	80%
On-Time Payments that Earn Discounts	47%	59%	65%
Payments Settled Electronically	34%	41%	48%

* Industry base data from the Aberdeen Group

What Select Energy Services has to say about Amalto:

"Amalto's b2box solution has created a single e-invoicing interface between our multiple ERP environments and our customers. This has greatly reduced manual entry, measurably cut down error rates and has transformed and simplified AR processes across all of our business units."

--- Brent Staley, IT Director, Select Energy Services